

VACANCY

Position: Fundraising Consultant

Location: The Hague, The Netherlands (flexible hours and home working possible)

Period: October 2019 – January 2020

Deadline for Applications: 13 October 2019

We are looking for a Fundraising Consultant with an excellent track record to help us plan, identify, develop high-quality fundraising proposals and secure grant-funding from a range of private foundations, public trusts, governmental donors, bilateral aid agencies and High Net Worth Individuals.

About WFM-IGP

The World Federalist Movement-Institute for Global Policy (WFM-IGP) is a registered 501(c)(3) non-profit entity that operates from New York, USA and the Hague, Netherlands. WFM-IGP works for Peace, Justice and Security in a rules-based international legal order and is renowned for its capacity to build and to amplify change through Coalitions.

The most notable include the Coalition for the International Criminal Court (CICC) and the International Coalition for the Responsibility to Protect (ICRtoP). The CICC advocates for the ratification and domestication of the Rome Statute and an International Criminal Court that is fair, effective and independent. The ICRtoP program advocates for the establishment and use of effective multilateral systems to prevent and resolve violent conflicts and mass atrocity crimes.

WFM-IGP is also developing and supporting new networks with the objective of promoting and improving global governance institutions (like the UN) and to further global democracy in general.

As WFM-IGP's peace and justice programmes grow in scale, substantial additional funding is required to support the implementation of key 2020-2023 projects. These include projects, which support the organisation's Goals on (a) Violent Conflict and Mass Atrocity resolution and prevention; and (b) protecting and strengthening the ICC and Rome Statute System.

Accordingly, an experienced and focused fundraising consultant is required to help develop our fundraising strategy and the implementation of our fundraising efforts.

Main Duties and Responsibilities

- Researching, identifying and assessing potential fundraising opportunities for WFM-IGP amongst institutional donors, trusts and foundations to diversify and increase revenue streams.
- In consultation with WFM-IGP staff - planning, developing and submitting fundraising proposals (including narratives and financial reports) to relevant donor institutions.
- Providing proactive support and advice to enhance the fundraising and grant management capacities of WFM-IGP's staff.

Start and Finish Dates

It is envisaged that the initial consultancy period will be for the months October 2019 – January 2020. Progress will be reviewed at the end of the period to determine future next steps.

Reporting Lines

Reports to the Finance Manager and works in collaboration with the Development Team (based in New York, USA), the Program Teams and the Executive Director.

Person Specification

- At least 5 years of experience in fundraising, including identifying opportunities for funding and making successful applications to a range of income streams (major government donors, trusts and foundations, corporate, property, community and individual funders).
- Expertise in and practical experience of fundraising proposals' design, planning, writing and budgeting.
- Ability to provide an objective, candid analysis of WFM-IGP's fundraising potential, including prospecting potential donors and prescribing creative and workable solutions based on extensive practical experience.
- Possesses direct experience and knowledge of *relevant* donor portfolios, priorities, rules and requirements, including analysis of reasons for success or failure and corrective action necessary to improve the success rate of funding applications.
- Existing network of contacts and established working relationships across the institutional fundraising sector.
- Knowledge of tax efficient giving methods.
- Knowledge of relevant General Data Protection Regulation and Charity Rules.
- Ability to work with minimal supervision as well as effectively within a team.
- Good written and verbal communication skills, particularly cross culturally in Northern and Southern countries.
- Experience of fundraising for CSOs working in the international human rights, peacebuilding and international justice sectors.
- Demonstrable consulting skills of listening, building trust and acting to deliver a high-quality service.
- Ability to provide relevant references, ideally within relevant professional sector and geographical areas.

Terms and Conditions

- The consultancy will be offered for the period starting in October 2019 until end of January 2020.
- Consultancy fee range – €160-200 per day – depending on experience and track record. The fee will be paid on a monthly basis. Reasonable (and prior-approved) expenses incurred during the consultancy will be reimbursed.
- The workstation for the consultancy will be WFM-IGP's Hague office at Bezuidenhoutseweg 99A, 2594 AC Den Haag, The Netherlands.
- Flexible hours and home working will be considered.

Applications

Please apply by **13 October 2019** sending a cover letter and CV by email to HR@wfm-igp.org with the subject header: "*[First and last name] – Fundraising Consultant*".

Please include the names and contact information of three (3) professional references, as well as a list of successful grant applications and funding proposals that you have worked on in a key role.

Please also indicate your earliest possible start date.

Applications will be reviewed on a rolling basis and we encourage you to send your applications early. Only short-listed candidates will be contacted.

NO phone inquiries please.

WFM-IGP is an equal opportunity/affirmative action employer strongly committed to hiring and retaining diverse and internationally representative staff.